

Message Text

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PAGE 01 STATE 091432
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 /031 R

DRAFTED BY COM/BIC/OED/MEPD/TJASPER/CF
APPROVED BY EB/OCA/CD:WERAU
COM/BIC/OED/MEPD/SMCONGER, DIR.
COM/BIC/OIM/RSOUSANE(INFO)
STATE/NEA/IMS/JGRAHAME (SUBS)
NEA/RA/DMORRISON (INFO)

-----230715Z 091950 /14

P 222252Z APR 77

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI PRIORITY

INFO AMEMBASSY VIENNA PRIORITY

AMCONSUL BOMBAY PRIORITY

AMCONSUL CALCUTTA PRIORITY

AMCONSUL MADRAS PRIORITY

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E.O. 11652: N/A

TAGS: BENC, IN

SUBJECT: MAJOR PROJECT: INDIAN SPONGE IRON PLANT

REF: A) NEW DELHI 5735, B) STATE 85088

1. APPRECIATE REFTEL A.

2. ALLIS CHALMERS (AC) UNDERSTANDS HIGH LEVEL FRG
OFFICIAL WAS RECEIVED BY INDIAN CABINET DURING THEIR
APRIL 19 MEETING. EVIDENTLY, HE MADE SERIOUS ACCUSATIONS
CONCERNING AC'S CORPORATE REPUTATION AND THE RELIABILITY
OF THEIR DIRECT REDUCTION PROCESS. IN THE COURSE OF
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MEETING, THE FRG OFFERED TO MATCH UNDP FUNDING (4.2
MILLION DOLLARS), WITH ATTRACTIVE PAYMENT TERMS, PROVIDED
SPONGE IRON CONTRACT IS AWARDED TO LURGI. OBVIOUS
IMPLICATION IS THAT INDIANS WOULD HAVE OPTION TO SELECT
GERMAN PROPOSAL AND MOVE FORWARD WITH PROJECT EVEN IF
UN DISAGREES WITH THIS DECISION.

3. AC REPS LEROY AND ARMITAGE WILL RETURN TO NEW DELHI,
ARRIVING APRIL 25. THEY WILL CONTACT COMATT SERVERANCE
TO ARRANGE MEETING FOR DISCUSSIONS ON PROJECT

DEVELOPMENTS.COMPANY VALUES CONTINUING USG SUPPORT
AND IN THIS REGARD THEY WOULD APPRECIATE POST ASSISTANCE
IN DISPELLING ANY MISCONCEPTIONS INDIANS MAY HAVE ABOUT
AC'S REPUTATION. WE SUGGEST EMBASSY CONSIDER MAKING
STRONG REPRESENTATION TO GOI IN CONTEXT THAT AC IS WELL
RESPECTED AMERICAN COMPANY WITH MANY YEARS OF EXPERIENCE
IN ALL PHASES OF MINERAL PROCESSING. PLEASE KEEP US
APPRISED OF DEVELOPMENTS.

VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE091432
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/TJASPER/CF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770141-1209
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770427/aaaaaxfs.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 06fc16a0-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: 77 NEW DELHI 5735, 77 STATE 85088
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2717649
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: INDIAN SPONGE IRON PLANT
TAGS: BENC, IN
To: NEW DELHI
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/06fc16a0-c288-dd11-92da-001cc4696bcc
Review Markings:
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